

Message Text

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R 210256Z APR 78
FM SECSTATE WASHDC
TO AMEMBASSY OTTAWA
AMCONSUL MONTREAL
AMCONSUL TORONTO

C O N F I D E N T I A L STATE 102060

E.O. 11652:GDS

TAGS: ETRD, CA

SUBJECT: MTN--PROPOSED GOVERNMENT PROCUREMENT CODE

1. DURING RECENT TALKS WITH U.S. MTN DEL ON UPCOMING NEGOTIATIONS ON ENTITY COVERAGE UNDER THE GOVERNMENT PURCHASING CODE, CANADIAN DEL SAID IT DOES NOT INTEND TO PRODUCE A LIST OF CANADIAN ENTITIES THAT MIGHT BE COVERED BY CODE PROVISIONS UNTIL IT RECEIVES SPECIFIC REQUESTS FROM OTHER COUNTRIES. CANADA PLANS TO CIRCULATE ONLY REQUEST LISTS IDENTIFYING SPECIFIC FOREIGN PURCHASING ENTITIES IT WANTS TO HAVE COVERED BY THE CODE. OTHER PARTICIPANTS GENERALLY INTEND TO CIRCULATE BOTH REQUEST AND OFFER LISTS SIMULTANEOUSLY, PROBABLY IN EARLY MAY. CANADA OFFERED TWO REASONS FOR NOT PREPARING AN INITIAL OFFER LIST: (1) DIFFICULTY OF CONVINCING ENTITIES NOT UNDER DIRECT CENTRAL GOVERNMENT CONTROL THAT THEY SHOULD BE ON THE LIST UNLESS THEIR SPECIFIC INCLUSION HAS BEEN REQUESTED; AND (2) PROBABILITY THAT UPCOMING NATIONAL ELECTIONS WILL COMPLI-
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CATE INTERNAL CLEARANCE OF OFFER LIST.

2. AGAINST THE FOREGOING BACKGROUND, CANADIAN DEL SUGGESTED PRIVATELY U.S. MAY FIND IT ADVANTAGEOUS TO REQUEST THAT CERTAIN CANADIAN PROVINCIAL PURCHASING ENTITIES BE COVERED BY THE CODE, INDICATING THAT PROVINCIAL

GOVERNMENTS ARE IMPORTANT BUYERS OF SUCH PRODUCTS AS COMPUTERS AND TELECOMMUNICATION EQUIPMENT. FOR ITS PART, CANADA WANTS TO BRING SUCH PROVINCIAL-LEVEL PURCHASING ENTITIES UNDER THE DISCIPLINE OF AN INTERNATIONAL PROCUREMENT CODE, BUT IS UNABLE TO INITIATE SUCH A PROPOSAL AT HOME. CANADIAN DEL INDICATED THAT U.S. REQUESTS OF SUCH ENTITIES WOULD MAKE IT MUCH EASIER TO INCLUDE THEM ON THE ULTIMATE CANADIAN OFFER. WITHOUT PREJUDICE AS TO WHETHER U.S. WILL ULTIMATELY REQUEST COVERAGE OF PROVINCIAL GOVERNMENT ENTITIES, WE HAVE AN INTEREST IN KNOWING WHETHER INCLUSION OF CERTAIN CANADIAN ENTITIES AT THE PROVINCIAL LEVEL WOULD BE OF COMMERCIAL INTEREST TO THE U.S.

3. ADDRESSEE POSTS ARE REQUESTED TO PROVIDE BY APRIL 27 LISTS OF PROVINCIAL GOVERNMENT UNITS WHICH ARE NOW OR POTENTIALLY IMPORTANT PURCHASERS OF U.S. PRODUCTS. FOR EACH SUCH PURCHASING ENTITY, YOU ARE ASKED TO SHOW TOTAL ANNUAL SUPPLY PROCUREMENTS DURING A RECENT PERIOD TOGETHER WITH THE ACTUAL OR ESTIMATED VALUE DURING THE SAME PERIOD OF PURCHASES, IF ANY, IN THE FOLLOWING PRODUCT SECTORS: HEAVY ELECTRICAL EQUIPMENT (TURBINE-GENERATORS, TRANSFORMERS, OUTDOOR CIRCUIT BREAKERS), COMPUTERS AND OFFICE EQUIPMENT, SCIENTIFIC AND CONTROLLING INSTRUMENTS AND APPARATUS, TELECOMMUNICATIONS EQUIPMENT, NONCONSUMER ELECTRONICS, TRANSPORTATION EQUIPMENT, AND ANY

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OTHER BIG-TICKET ITEM OF U.S. MANUFACTURE.

4. AN ABBREVIATED LOU CABLE HAS BEEN SENT TO ALL CONSULAR POSTS EXCEPT MONTREAL AND TORONTO. CHRISTOPHER

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Message Attributes

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Capture Date: 01 jan 1994
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Current Classification: UNCLASSIFIED
Concepts: GOVERNMENT PROCUREMENT, REGULATIONS
Control Number: n/a
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Draft Date: 21 apr 1978
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Decaption Note: 25 YEAR REVIEW
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Disposition Approved on Date:
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Disposition Remarks:
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Legacy Key: link1978/newtext/t19780430/aaaaaysz.tel
Line Count: 98
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2888842
Secure: OPEN
Status: NATIVE
Subject: MTN--PROPOSED GOVERNMENT PROCUREMENT CODE
TAGS: ETRD, CA
To: OTTAWA MONTREAL MULTIPLE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/0407efa9-c288-dd11-92da-001cc4696bcc
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